

PRESS ARTICLE

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Sidel acquires COMEP, further establishing their moulds and tooling offering



On July 18, Sidel announced the acquisition of Cognac Moules Emballages Plastiques (COMEP), a French producer and designer of moulds for PET, adding further strength to the group in the manufacturing of moulds and tooling. “We are confident that Sidel’s and COMEP’s complementary expertise will bring us more commercial opportunities while offering customers an optimal choice of partners, who are able to make their requirements a reality,” states Pavel Shevchuk, Executive Vice President Services, Sidel.

COMEP was created in 1998 to focus on the design and manufacturing of moulds for PET bottles. Based in Salles-d’Angles, France, with more than 20 years of experience in this industry, COMEP produces over 4,000 moulds per year for customers around the world. With around 60 employees, they were a first mover in the low blowing pressure technologies.

Expansion for a continued focus on packaging excellence

“With this move, we are continuing on the journey we started back in October 2018. Then, we enriched Sidel by acquiring PET Engineering, which provides brand strategy and design consultancy, packaging design as well as line conversion services and moulds to the beverage industry.” Pavel continues, “Today, by acquiring COMEP, we enlarge our set of capabilities even further and extend our mould and tooling portfolio to offer complete packaging solutions to our clients. Packaging, indeed, is a key differentiator for our customers. COMEP is also perfectly complementing Sidel’s strong mould-manufacturing know-how.”

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COMEP and Sidel will remain set on their current focuses with a strong, adapted go-to-market strategy to leverage their respective capabilities, while offering a full set of packaging services to companies bottling their products in PET. “We are confident that each company’s expertise will prove key in meeting the growing need for complete packaging solutions this industry is showing. We, in turn, are joining a leading, global player in the packaging design and manufacturing industry,” adds COMEP’s CEO Christophe Amarant.

COMEP will represent a separate channel to market for moulds and tooling. This means that COMEP and Sidel will take distinct commercial approaches while sharing best practices and capitalising on efficiencies whenever possible. “The acquisition of COMEP is an exciting opportunity for Sidel to continue to grow along our journey and further improve our customer offering,” Pavel Shevchuk concludes.



COMEP
Blow Molds & More

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Sidel is a leading provider of equipment and services solutions for packaging beverage, food, home and personal care products in PET, can, glass and other materials.

With over 40,000 machines installed in more than 190 countries, we have nearly 170 years of proven experience, with a strong focus on the factory of tomorrow with advanced systems, line engineering and innovation. Our 5,500+ employees worldwide are passionate about providing solutions that fulfil customer needs and boost the **performance** of their lines, products and businesses.

Delivering this level of performance requires that we stay flexible. We continuously ensure we **understand** our customers' changing challenges and commit to meeting their unique performance and sustainability goals. We do this through dialogue and by understanding the needs of their markets, production and value chains. In turn, we apply our solid technical knowledge and smart data analytics to ensure lifetime productivity reaches its full potential.

We call it **Performance through Understanding**.

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