

PARMA, ITALY

# COMMODITY LEADER

## COMMERCIAL COMPONENTS

### YOUR OPPORTUNITY

Sidel is looking for a Commodity Leader, responsible for the development and implementation of commodity strategies and supplier management in assigned spend categories. Perform sourcing activities for a set portfolio of spend categories at a global and/or local level to achieve commodity results and ensure compliance with the Group Strategy.

### YOUR SCOPE

- Lead, develop and implement global commodity strategy for assigned spend categories;
- Analyze spend in assigned spend categories;
- Monitor the market through constant benchmarking in order to continuously improve costs, quality, delivery and technology;
- Support the Global Commodity Manager in defining the annual savings forecast, identifying risks and opportunities;
- Implement the saving action plan to achieve the assigned annual cost saving target;
- Promote and lead cost reduction activities and alternative products/ solutions, towards internal stakeholder and Suppliers, to contribute to the overall cost reduction target;
- Manage Supplier Relationship at global level, monitoring trend of KPIs and setting necessary corrective actions;
- Negotiate long-term contracts with Suppliers, at global level, that set out prices, quality standards, cost-reduction improvement along agreement duration, delivery times, and commercial terms and conditions;
- Communicate effectively and manage relationships with relevant internal stakeholders, to contribute to the cross-functional projects;
- Ensure compliance with the sourcing processes;
- Enter relevant sourcing data in SAP for new product codes and pricelist updates.

### YOUR PROFILE

Level of education and languages:

- Master Degree or equivalent;
- Degree in Engineering is preferred; Business/Economics is also accepted;
- English excellent, written and spoken;
- Fluency in French, Italian and/or Chinese is an advantage.

Required experience and skills:

- Min 3 years in strategic sourcing in an international manufacturing company;
- Good Knowledge of the market/product categories concerned is a plus;

- Experience in manufacturing environment or sales is a plus;
- Experience in international negotiations, contract and claim management;
- Experience outside of own country of origin is a plus;
- Very good negotiation skills as key element in order to communicate with both suppliers and other stakeholders;
- Excellent communication skills, ability to communicate at all levels and with all functions;
- Ability to work autonomously as well as in cross-functional and international teams.

## CONTACT

If you are interested in our proposal, please send your CV/resume with cover letter to:  
[recruitment.italy@sidel.com](mailto:recruitment.italy@sidel.com)

By applying to this vacancy, the applicant acknowledges and agrees to the processing of his/her personal data included in the job application.

## ABOUT SIDEL

The Sidel Group is formed by the union of two strong brands, Sidel and Gebo Cermex. Together, we are a leading provider of equipment and services for packaging liquid, food, home and personal care products in PET, can, glass and other materials.

With over 37,000 machines installed in more than 190 countries, we have nearly 170 years of proven experience, with a strong focus on advanced systems, line engineering and innovation. Our 5,000+ employees worldwide are passionate about providing complete solutions that fulfil customer needs and boost the **performance** of their lines, products and businesses.

Delivering this level of performance requires that we continuously **understand** our customers' challenges and commit to meeting their unique goals. We do this through dialogue, and by understanding the needs of their markets, production and value chains. We complement this by applying our strong technical knowledge and smart data analytics to support maximum lifetime productivity to its full potential.

We call it **Performance through Understanding**.

Find out more at [www.sidel.com](http://www.sidel.com) and connect with us

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