

REICHSTETT, OCTEVILLE (FRANCE), PARMA (ITALY)

Maintenance Operations Director

YOUR OPPORTUNITY

He/She will be accountable for following topics:

Manage the overall operations (pre-contracting and execution) of the maintenance solutions agreements and packages.

Accountable for developing and delivering the Services business plan and overall Profit and Loss for Maintenance agreements and packages.

Provide Word Class maintenance solutions with the support of TPM methodology and line performance analysis through data analysis.

Deliver on growth & profitability targets.

YOUR SCOPE

- Deliver globally on overall Maintenance Operations yearly objectives: sales and margin
- Regular forecasting of Business opportunities (outlooks) and ensure updates to Business plans accordingly (budget - BP) for sales and IM.
- Develop according to budget relevant Capabilities to manage the delivery of Business Objectives:
 - * Support to frontline to sell maintenance agreements, develop new customers, renew on-going contracts
 - * Excellence in maintenance execution to deliver customer satisfaction (NPS, C-sat) and continuous improvement
 - * Project margin monitoring, control and mitigation action in case of negative deviation.
- Build 3 year business plan for the Business area, region/ region, customer segment/ customer segment to insure sales growth targets
- Prepare and forecast capabilities (quality, quantity) to deliver said 3Y plan
- Deploy QTCS process as per definition within the Business area and provide input for continuous improvement
- Contribute to and Deploy Commercial guidelines and Pricing principles for the Business area and ensure overall adherence
- Proactively drive quality and consolidate non-quality of parts and services affecting customer satisfaction and Sidel's profitability
- Ensure feedback loops according to interventions and overhauls on maintenance plans accuracy and reliability.

YOUR PROFILE

Level of education and languages:

- Master degree or equivalent in Engineering
- Good English level
- A local language in the key regional market is a plus

Required experience and skills:

- Minimum of 5 years' experience in BtoB services activities in technological environment
- Minimum of 5 years' experience minimum in the maintenance or production area

- Accountability
- Customer Focus (focusing on internal & external customers in order to understand their needs & to deliver the best solution)
- Problem solving (analyzes a complex problem in order to identify possible solutions and practical actions)
- Results orientation (predicts obstacles to anticipate alternative arrangements and to ensure long-term results)
- Organization (plans and organizes work related matters in the most efficient way according to quality, costs and delivery criteria)
- Team Leadership (Drives and motivates people through a common sense of purpose)

CONTACT

If you are interested in our job vacancy, please send your Curriculum Vitae and cover letter to the Sidel recruiter:

Alexia PETETIN – SIDEL – Reichstett-France – alexia.petetin@sidel.com

By applying to this vacancy, the applicant acknowledges and agrees to the processing of his/her personal data included in the job application.

ABOUT SIDEL

The Sidel Group is formed by the union of two strong brands, Sidel and Gebo Cermex. Together, we are a leading provider of equipment and services for packaging liquid, food, home and personal care products in PET, can, glass and other materials.

With over 37,000 machines installed in more than 190 countries, we have nearly 170 years of proven experience, with a strong focus on advanced systems, line engineering and innovation. Our 5,000+ employees worldwide are passionate about providing complete solutions that fulfil customer needs and boost the **performance** of their lines, products and businesses.

Delivering this level of performance requires that we continuously **understand** our customers' challenges and commit to meeting their unique goals. We do this through dialogue, and by understanding the needs of their markets, production and value chains. We complement this by applying our strong technical knowledge and smart data analytics to support maximum lifetime productivity to its full potential.

We call it **Performance through Understanding**.

Find out more at www.sidel.com and connect with us

 blog.sidel.com

youtube.com/user/sidel



linkedin.com/company/sidel



twitter.com/Sidel_Intl



facebook.com/SidelInternational